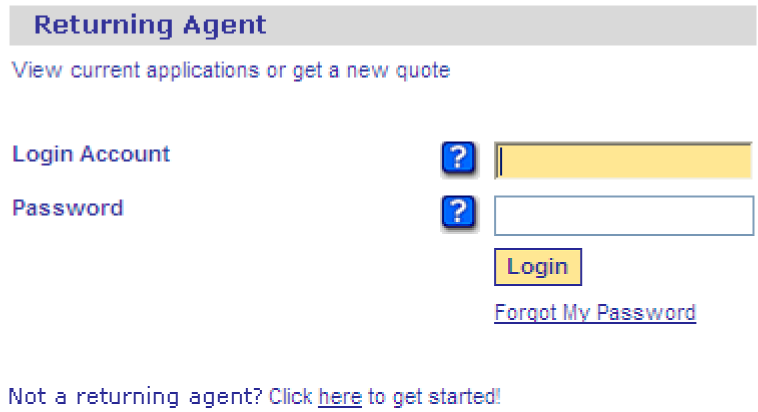
Direct Select

Appalachian Underwriters, Inc

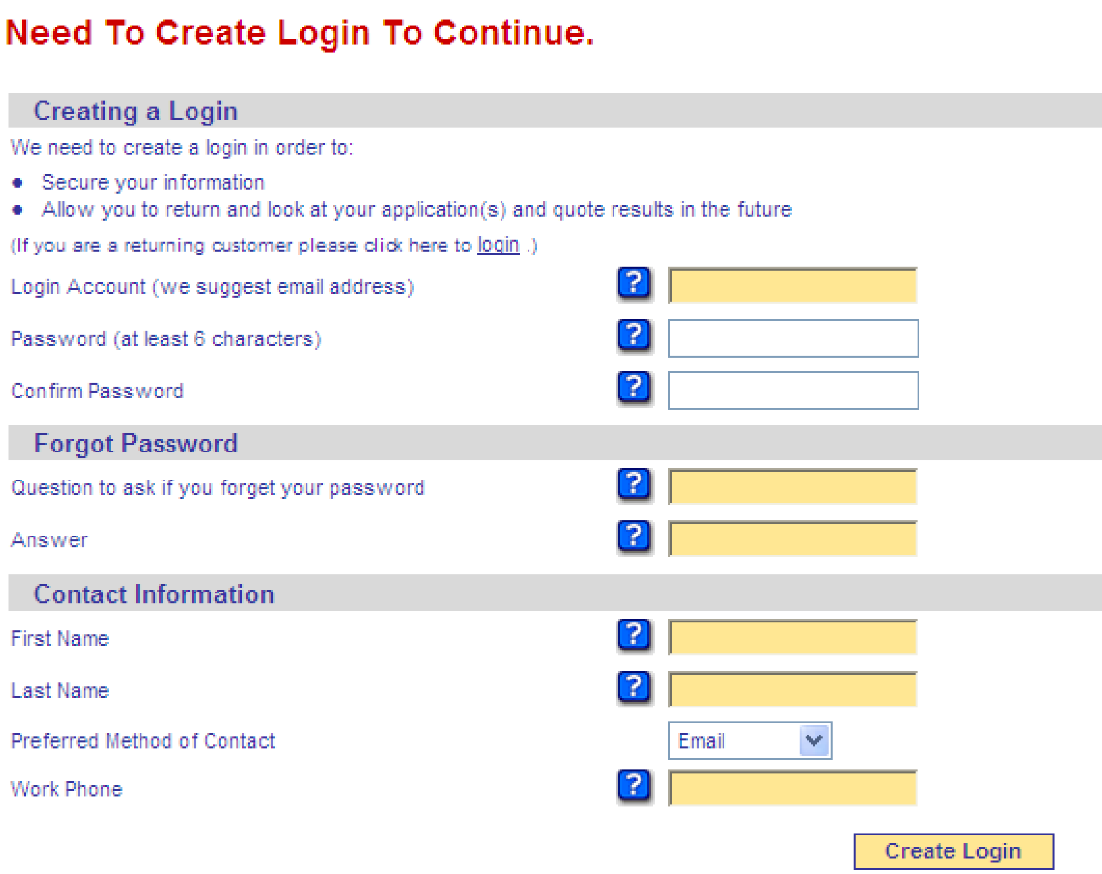
Dated: 4/14/2010

- **Here is our Login Screen**


Returning Agent
View current applications or get a new quote
Login Account
Password
Login
Forgot My Password
Not a returning agent? Click here to get started!

New agents start here to create an account!

- **Below is the registration process to create an Agent account.**
- **Accuracy of agent details is imperative to be able to issue business!**


Need To Create Login To Continue.
Creating a Login
We need to create a login in order to:
- Secure your information
- Allow you to return and look at your application(s) and quote results in the future

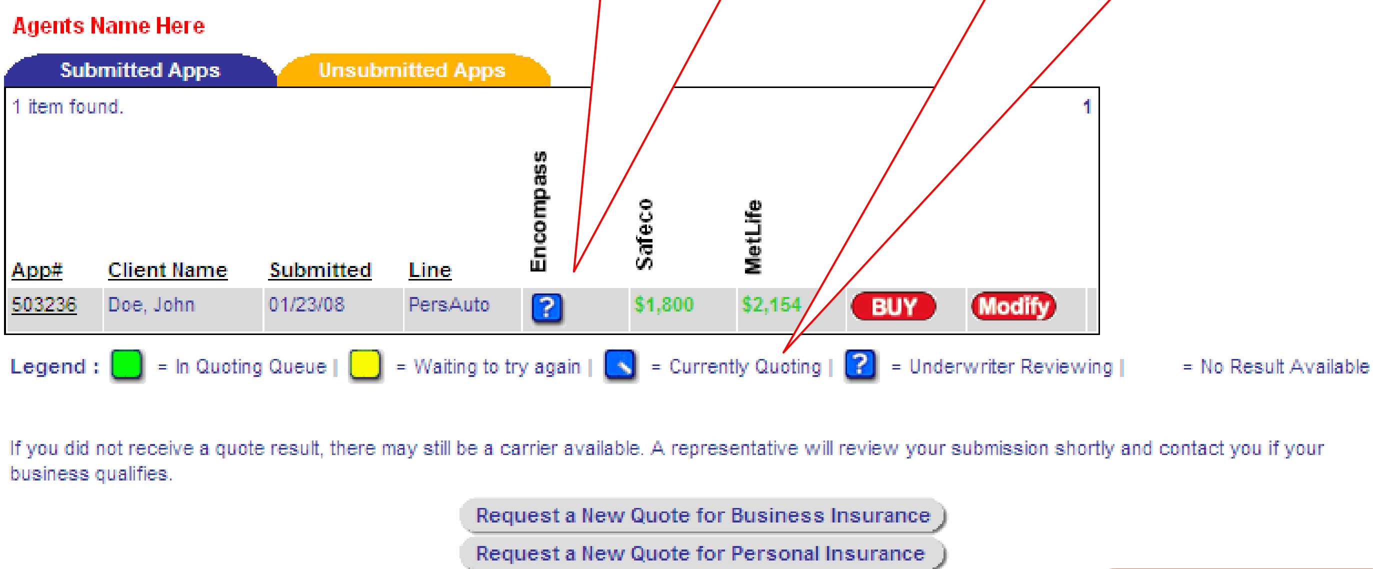
(If you are a returning customer please click here to login .)
Login Account (we suggest email address)
Password (at least 6 characters)
Confirm Password
Forgot Password
Question to ask if you forget your password
Answer
Contact Information
First Name
Last Name
Preferred Method of Contact — Email
Work Phone
Create Login

- **This is your unique and very simple agent "Dashboard" that you will use to transact quote data to our carriers and to communicate with us. It is managed in two tabs,**
    - **Submitted Apps – those you have completed the quote interview process, submitted the data for quotes, and are waiting for your rates to return.**
    - **Unsubmitted Apps – those where you may be waiting on some missing info before you submit it.**

IMPORTANT:

This status is the same as a Hold or Manual Quote request, there will not be a rate returned unless the agent proactively calls or emails us to review!

These are your Statuses that are constantly being updated (even when you are not logged in!) Any new updates to your dashboard automatically trigger an email to you with a link back to that case for you to review.



Here is where you start a new customer quotation. And choose the line of business

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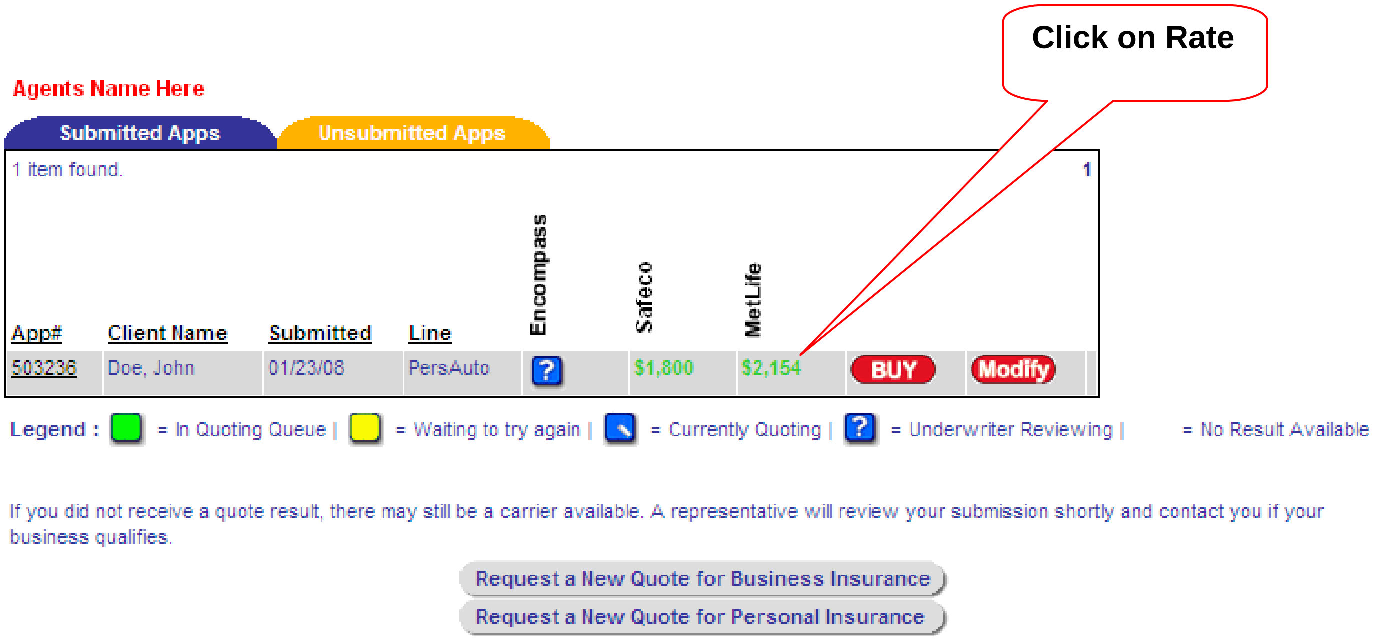
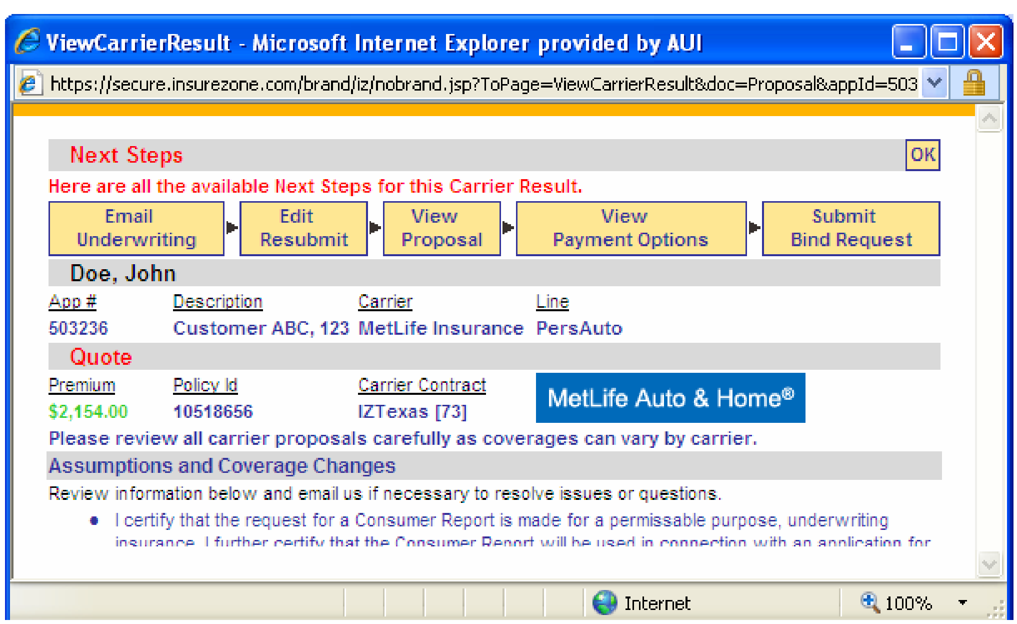
- **Once you have completed the entire interview process for a particular line of business and have submitted it for quotes. A rate will appear as developed by the carrier in real time. Once a rate returns, click on the rate to see the details and official proposal.**



- **When a carrier has returned a rate you can click on the that carrier rate displayed in your dashboard and a secondary window will appear which allows you to; email an underwriter, edit and re-submit, view a printable proposal you can provide your customer, review billing options, and notify an underwriter of your interest to bind (<u>note this feature here is only an email</u>!)**
- **TO BIND: You will want to go through the BUY process on the next page to expedite your complete application bind submission request!**



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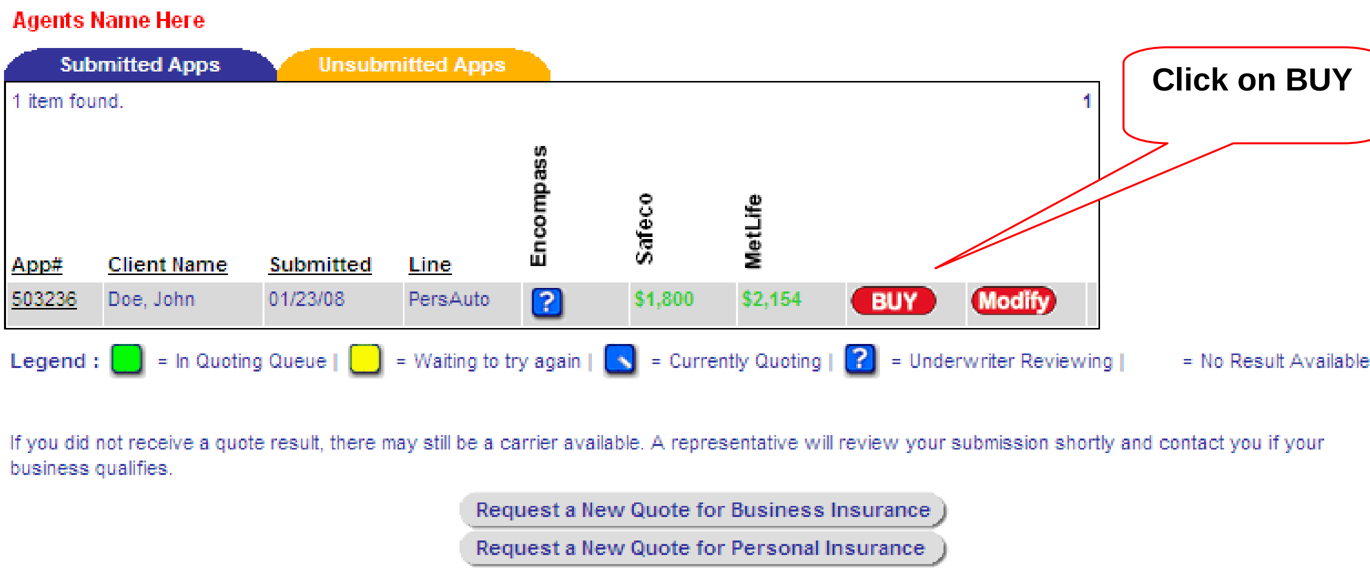
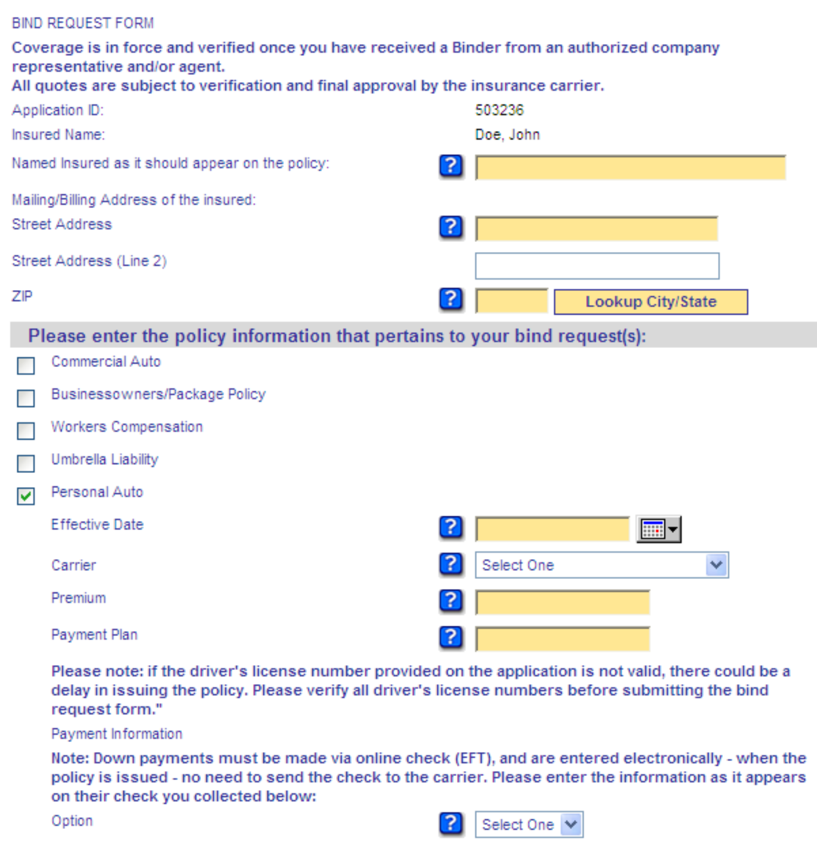
- **The Dashboard workflow is straight forward when it comes time to submitting a bind request. Simply click on BUY, choose appropriate quote and customer, click "submit bind request", and supply specific details necessary to complete the transaction.**



Click on BUY

- **The bind submission request form captures the insured, effective dates, desired carrier you have selected, and payment information. After you have submitted, an underwriter will communicate via email about the progress and any potential supplement information requirements.**

Agent simply verifies and supplies needed information by Line of Business in order to process the Bind Submission Request.


BIND REQUEST FORM

Coverage is in force and verified once you have received a Binder from an authorized company representative and/or agent.
All quotes are subject to verification and final approval by the insurance carrier.

Application ID: 503236

Insured Name: Doe, John

Named Insured as it should appear on the policy:

Mailing/Billing Address of the insured:

Street Address

Street Address (Line 2)

ZIP Lookup City/State

Please enter the policy information that pertains to your bind request(s):

- Commercial Auto
- Businessowners/Package Policy
- Workers Compensation
- Umbrella Liability
- Personal Auto

Effective Date

Carrier Select One

Premium

Payment Plan

Please note: if the driver's license number provided on the application is not valid, there could be a delay in issuing the policy. Please verify all driver's license numbers before submitting the bind request form."

Payment Information

Note: Down payments must be made via online check (EFT), and are entered electronically - when the policy is issued - no need to send the check to the carrier. Please enter the information as it appears on their check you collected below:

Option Select One